

G.A.I.N.S. Tracking
How well do you know your referral partners?

Name of Contact:	
Business:	
Family:	
Background:	
<u>G</u>oals:	
<u>A</u>ccomplishments:	
<u>I</u>nterests:	
<u>N</u>etworks:	
<u>S</u>kills:	

How I can help:	
How they can help:	
Notes:	

Please copy this page (one copy per chapter member) and place in your Results Binder!